



Powering Partnerships.

At PECO, we recognize the immense value that chambers of commerce provide and we are committed to providing best-in-class services to businesses that help our communities grow and prosper. As your community partner, PECO employees invest thousands of volunteer hours in neighborhoods throughout our service region, and we contribute more than \$6 million each year to diverse programs that promote education, the environment, arts and culture, and safe communities where every individual is valued and respected.

PECO is proud to support the Greater Northeast

Philadelphia Chamber of Commerce Gala



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Letter from the President:



As we close the year with reflection, we have focus and excitement for the future.

It's hard to imagine what our founders would think about our modern Chamber. Over this year, a few of us invested time in reading the many articles describing the expansion of industry and housing throughout the area and focusing on the impact of being a good civic citizen. There was a passion and art of the written word and messaging to the community promoting Northeast Philadelphia as

an innovative trendsetter filled with a bright future and promise. Sure, some of the opinions were defiant from a few naysayers; however, you can sense their commitment to the region.

Today we also have a robust organization and a desire to move forward as a pacesetter supporting the greater Northeast Philadelphia community. With the support of our engaged Board of Directors, Committees, and Membership, we are growing and continue to be an advocate and partner by representing the region. We know our founders would be proud. Cheers to the next 100 years!



Pam Henshall, President

Greater Northeast Philadelphia Chamber of Commerce



Gene Burns Graphic Design

Created for clarity. Designed for results.

Innovative design solutions explain complex ideas and empower your audience to comprehend, understand, and take action.

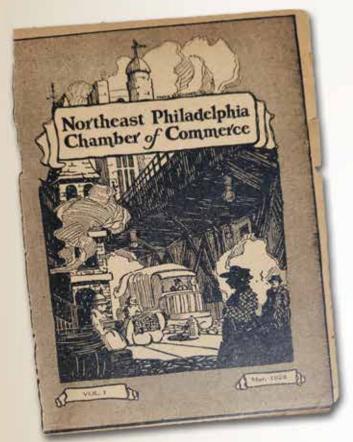


Congratulations to the GNPCC! Gene Burns is the proud designer of the inBUSINESS Magazine and GNPCC 100th anniversary logo.

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THEN AND NOW

By: Pam Henshall, President, Greater Northeast Philadelphia Chamber of Commerce



THEN.

Northeast Philadelphia Chamber of Commerce Newsletter Vol. 1 Issue 1. (1924)

The Chamber of Commerce or -?

Who has not heard someone say, "Oh, I can't join the Chamber of Commerce; I belong to too many organizations already?"

The last part of that popular saying is in 99 cases out of 100 correct. There are a few men who do not belong to too many organizations. But why take revenge on the Chamber of Commerce?

We will admit that there are many organizations in this city and every other city. Many of them, or perhaps most of them, have their place, but their objects are specialized. The object of the Chamber of Commerce is the broadest of any voluntary organization in America. The Chamber of Commerce is the great American business men's all-inclusive institution.

The Chamber of Commerce is the only club or organization where every creed and religion meets, where the owner of the small business can work side by side with the biggest manufacturer; where men are known for what they do and not for what they own; where membership is not limited to any number or group; where there is but one major object – to make a better Northeast Philadelphia.

You can think of no other organization where you have so great an opportunity to do public work and see bigger results as in the Chamber of Commerce.

Consider these things and then settle in your own mind as to whether you should put your greater efforts into the Northeast Philadelphia Chamber of Commerce or in some other organization. There is no competitor to the Chamber of Commerce. It is the great master organization of all civic organizations in the city. You either belong to it or you don't – you can't belong to "something just as good."

If you are already a member it is your duty to bring in another member.

If you are not a member and claim to be a loyal citizen of Northeast Philadelphia there is only one honest thing that you can do.

JOIN TODAY*

*Source: Northeast Philadelphia Chamber of Commerce Newsletter. (1924).



Over the past year, we've taken some time to read through the beautifully bound Chamber newsletters dating back to the first edition in 1924. Spectacular hand-drawn illustrations; detailed articles reporting on new development in the latest state-of-the-art airport; active member committee reports focusing on legislation, industrial, transportation, civic, traffic and safety, and retail; and humorous ads to grab anyone's attention to sell a product or service. You can feel commitment, passion,

and pride as you turn every page.

Articles years ago would gripe about traffic and the rising cost of fuel and energy much as we do today. Ads would grab readers' attention and be promoted by Reddy Kilowatt,



the mascot from Philadelphia Electric Company (PECO), by claiming, "Your better half – the Mrs.- will be delighted when you buy her a state-of-the-art electric range!" In addition to personal stories of businessmen and editorials describing the optimistic future of Northeast Philadelphia.

So, what changed? The Audience.

Although we can relate to some issues from a century ago, we should be proud of how far we have come and the opportunities available for today's professional and business owners. Northeast Philadelphia has many manufacturers, family-owned companies, thriving international communities, spectacular restaurants, engaged educational institutions, leading healthcare services, and connected small businesses throughout the region.

No longer is the focus to develop boys into men, from the playground to the board room. The boardroom is growing, and more voices are being heard. Today minorities, veterans, women, and men are taking seats at the table. Although we have a long way to go, the Greater Northeast Philadelphia Chamber of Commerce's history shows we've come a long way.

Cheers to the next 100 years!

GNPCC Member Listing by Join Date

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FRANKFORD IN 1922

1922 was a banner year in Frankford, the lower Northeast Philadelphia neighborhood where the Greater Northeast Philadelphia Chamber of Commerce was founded that year. Frankford was the economic engine of the Northeast at that time, as well as the region's social and cultural hub. The establishment of the Chamber of Commerce was one of several major developments in the bustling neighborhood in 1922.

Frankford began as a village that grew up around a grist mill that early Swedish settlers built in the 1660s on the Frankford Creek, where it crossed the road that came to be called the King's Highway, the main north-south route that connected Philadelphia with major cities on the eastern seaboard of the American colonies. Later renamed Bristol Pike and then Frankford Avenue, the road has been an important commercial thoroughfare for over 300 years. Frankford's location on the road helped to spur its development, as did the creek, which provided waterpower for local mills and was navigable out to the Delaware River. Frankford was incorporated as a borough in 1800 and absorbed into the City of Philadelphia in the 1854 Philadelphia city/county consolidation. The nation's first savings and loan institution, Oxford Provident Savings & Loan, was founded in Frankford in 1831 to help its growing population purchase homes.

By the early twentieth century, when most of the Northeast was still farmland and open space, Frankford was a booming industrial and commercial center, its many mills and factories employing thousands of workers. Banks, real estate agencies, shops, and stores served local residents, while cultural institutions such as the Women's Literary Club

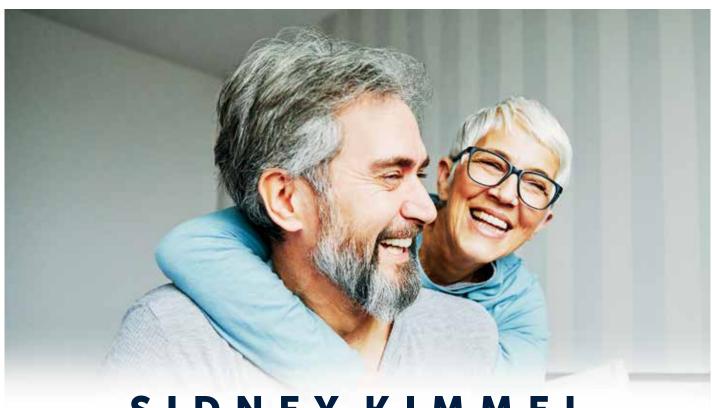
of Frankford, the Frankford Symphony, and the Historical Society of Frankford enriched the community.

1922 saw the completion of the Frankford War Memorial, the impressive monument honoring those who served in World War I. That same year the Frankford Yellow Jackets, the local professional football team, captured the unofficial Philadelphia football championship, setting the stage for the team to join the new NFL two years later and win the city's first NFL championship in 1926.

The most pivotal development of 1922 by far, however, was the opening of the Frankford Elevated, the rapid transit line that terminated in Frankford, connecting it with Center City and West Philadelphia. This fundamentally changed both Frankford and greater Northeast Philadelphia, allowing people from throughout the region to quickly access Center City and making Frankford one of the city's most important transportation hubs. Thousands of commuters were now passing through Frankford on a daily basis. The El was a key factor in spurring large-scale development of the Northeast over the course of the twentieth century, with Frankford institutions providing essential services to many of the area's new residents.

The latter part of the twentieth century brought serious challenges to Frankford, as many of the industries and businesses that were the economic lifeblood of the neighborhood closed or left the area. While no longer the powerhouse it once was, a hundred years ago Frankford was the crown jewel of Northeast Philadelphia, the region's commercial, social, and cultural hub.

Jack McCarthy is an archivist and historian who is president of the Friends of Northeast Philadelphia History.



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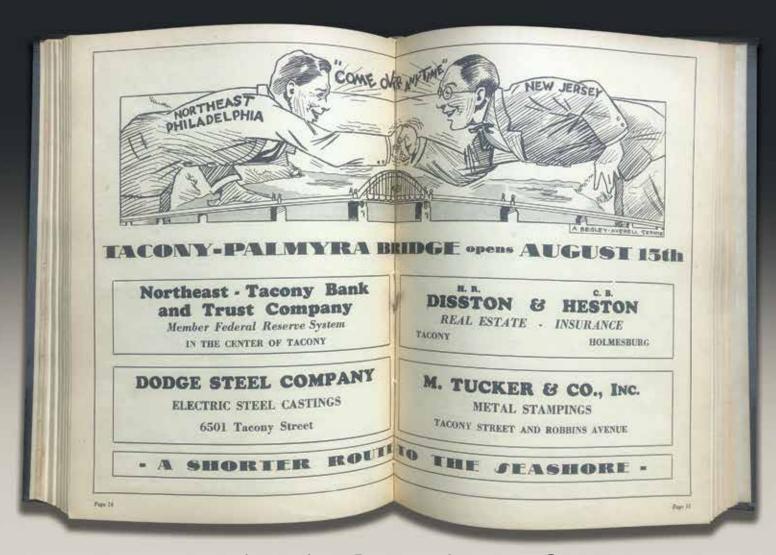
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Transportation is the Driver of Commerce

| By: Gloria Pugliese, Good Shepherd Rehabilitation

"It is generally proven that the more traffic that passes through the community, the more business that community has," according to the Northeast Philadelphia Chamber of Commerce in a 1927 newsletter. Transportation has always been a major driver of commerce. Since its inception, the Greater Northeast Philadelphia Chamber of Commerce has provided up to date information to its members and businesses in the area on transportation issues and developments. While the Chamber has featured improvements over the years, others demonstrate that many of the challenges residents and businesses face today have been around for a long time.

In 1924, The Chamber was singing the praises of the "Northeast and Tacony-Palmyra Ferries," proclaiming that "in the brief period since its inaugural on May 6, 1922, it has undoubtedly fixed itself permanently as a necessity in this part of the city." Ironically, three years later, the news broke of plans for constructing the Tacony-Palmyra Bridge, proclaiming that the Northeast "should have a bridge of its own." Touting the benefits of the new bridge, the Chamber predicted that "thousands of people wishing to come to Philadelphia from New Jersey would use this bridge which would mean travel through the Northeast." There were also plans to construct an "open cut" high speed subway line along Roosevelt Boulevard, a project that was never realized for better or worse.

While recognizing the benefits of traffic for commerce, the Chamber also recognized the need to control traffic with regulations. "Every city needs traffic regulations, the larger the city the more necessary," said the Chamber in its February 1934 newsletter when it described its

participation in the city's newly formed Traffic Bureau. In that same issue, the Chamber addressed the issue of inconsistency in transit fares, pointing out that residents in the Northeast had to pay two street car fares to get from one area to another while "other riders can travel from 69th Street to Bridge Street, or from Bridge Street to Darby for one fare."

Metered parking was touted as a boon to local shopping areas in Frankford. "It has been found that plenty of parking space is available now for people who desire to shop in this area, and it has also driven the parking hogs off the street." The cost to park in one of the metered spots in 1950 was five cents an hour.

Commerce-supporting developments in transportation infrastructure would see remarkable expansion in the 1950s. "Upon completion of the eastern and western extensions of the Turnpike, Pennsylvania will have the longest stretch of expressway in the world," proclaimed a May, 1950 article. Additional highway expansions within Philadelphia included widening Vine Street, the extension of Roosevelt Boulevard from Oxford Circle to Broad Street, improvements to the Schuylkill Expressway, and a possible elevated highway along Delaware Avenue.

A trip through the never-ending construction on Route 95 through Philadelphia is proof that transportation and infrastructure is as much an issue today as it has been for the past 100 years. As driverless cars, drones, and other technologies develops, it will be interesting to see what the next 100 years of transportation will look.



Shop Small - Small Business

By: Gloria Pugliese, Good Shepherd Rehabilitation

The Great Recession of 2008-2009 hit small businesses particularly hard. Because they generally work with less reserve capital and are not able to access as much credit as larger companies, many struggled to get through the economic downturn. In an effort to combat these challenges, American Express spearheaded the Shop Small initiative by promoting Small Business Saturday in 2010. The campaign focused on encouraging shoppers to patronize small businesses on the Saturday after Thanksgiving to bring them more of the holiday shopping market. The initiative gained momentum, and a year later received Congressional support in the form of a Senate resolution as well as support from officials in all 50 states.

Since its inception, the initiative has grown beyond the Saturday after Thanksgiving to promote shopping at small, local businesses throughout the year. In addition, American Express and other websites

provide resources to identify independently owned restaurants for diners to patron.

Organizations like the Greater Northeast Philadelphia Chamber of Commerce serve as Neighborhood Ambassadors to promote the Shop Small initiative in their local communities during Small Business Saturday and throughout the year.

In fact, the Chamber has promoted Northeast Philadelphia businesses since its beginning, and over the past 100 years has supported and promoted initiatives and improvements in support of small businesses. In April of 1950, an article in the Chamber newsletter celebrated the benefits of the installation of parking meters in Frankford noting that there would be "plenty of parking space available now for people who desire to shop in this area and it has also driven the parking hogs off the street."



NORTHEAST PHIL

By: Gloria Pugliese, Good Shepherd Rehabilitation

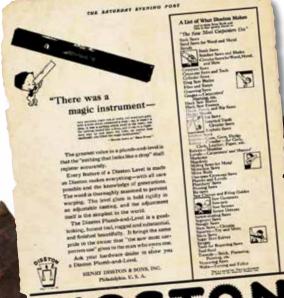
s we look back on the past 100 years of development in Northeast Philadelphia, it is interesting to note that in the first year of publication of the Chamber's newsletter in 1924, a feature article asked in its headline "Is Industrial Frankford of Today a Dream of Yesterday"? The article began with a nostalgic view of a bygone Frankford with "its lovely streams, the surrounding forests of which

there hardly remains a few groves, to remind us of what has been the large farms with their filed of waving grain, and the quiet, restful scenes of that period, we may perhaps imagine what business was conducted in early Frankford."

Of course, much of the business conducted in the early days of Frankford, all of Northeast Philadelphia, and indeed all of the United States was based on agriculture. However, Northeast Philadelphia would be the home to a tremendous growth and industry throughout the late 19th and into the 20th centuries.

One of the best-known names of early industrialization in Northeast Philadelphia is that of Henry Disston. More than the establishment of his tool-making factory, Disston's eventual purchase of approximately 275 acres provided housing for his employees. His decision in 1871 to locate his expanded tool plant in Tacony had an impact that lasts to this day, particularly in the historic architecture found in the neighborhood known as the Disston Estate.





DISSTON SAWS TOOLS FILES

Henry Disston & Sons, Inc, advertisement in the Saturday Evening Post, 1921, listing the products offered by the company at the time.



Poplar AMERICAN MACHINERY FORMS

Henry Disston & Sons, Inc, saw blade advertisement in American Machinist, 1920.

ADELPHIA DEVELOPMENT



as the mail order business declined, the company added a retail store in that and other locations. Although the Sears Tower itself no longer exists, the Northeast Tower Center shopping center is still identified by the Richard Warren Sears

smokestack of the original power plant, which is adorned with the Home Depot logo.

In addition to industrial and large commercial development, shopping districts also grew to meet the demands of a growing population. In the early 1950s, the City Planning Commission proposed 12 shopping center districts in Northeast Philadelphia, saying that the plan "provides planned locations convenient to the residents of the area and prevents future development of spot commercial areas which would disrupt the pattern of residential growth.

While all this development, and the accompanying expansion of highway infrastructure that came with it, was a boon for local businesses, there was also concerns about businesses leaving the city. As the suburban movement grew in the 1950s, there were many benefits for companies considering moving out of the city. "To flee or not to flee the big city's traffic and limited land areas is one of the foremost problems confronting industrialists today," was how the concern was expressed around the "almost epidemic proportions" of companies leaving the city. Some companies, however, chose to stay in the city, where many of their employees lived nearby.

While much has changed since the 1950s, some things have stayed the same. Shopping districts must adapt to meet the changing needs of the population even as they compete with online outlets, and businesses must consider the benefits of staying where they are or relocating as many also grapple with the question of operating remotely, in-person, or in a hybrid format. Commerce a hundred years from now may look as different as it does today from what it was like in 1922.

PECO

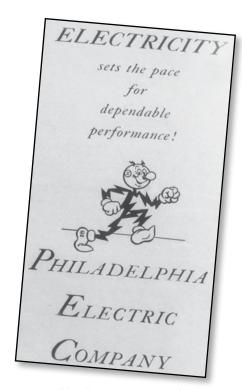
Electrifying Philadelphia for over 140 years

By: Pam Henshall, President, Greater Northeast Philadelphia Chamber of Commerce

PECO, formerly The Philadelphia Electric Company, has a history of serving the Philadelphia region for more than 140 years and is one of the oldest and largest utility companies in the United States.

In 1836, the first gas plant in Philadelphia was built, then shortly after, most of the city was lit by gas. Nearly 45 years later, Brush Electric Light Company installed electric arc lamps, the predecessor to Thomas Edison's incandescent light bulb, on Chestnut Street. According to encyclopedia.com, two Philadelphia high school teachers, Edwin J. Houston and Elihu Thomson, established The Philadelphia Electric Company in 1881 and started selling Houston-Thomson electric lighting systems that were widely used by many companies providing electrical service.

PECO, a subsidiary of Exelon Corporation, along with fifteen prominent Northeast Philadelphia business organizations, chartered a new chamber of commerce centering on civic and business needs in 1922. PECO and GNPCC continue to work closely as partners and focus on the business needs of the expanded Northeast Philadelphia region.



Reddy Kilowatt is a cartoon character that served as a corporate spokesman for electricity generation in the United States and other countries for over seven decades. Currently, the Reddy Kilowatt trademark is owned by Xcel Energy.

Ed McBride - a "Value Added" Board Member!

By: Daniel P. McElhatton, Esq., Law Offices of Daniel P. McElhatton, P.C.

Ed McBride was a friend to all who got to know him and he always respected those he served with on Boards. His contributions were immense and not merely financial. His insights and wide ranging experience generated wide spread awareness of his talents.

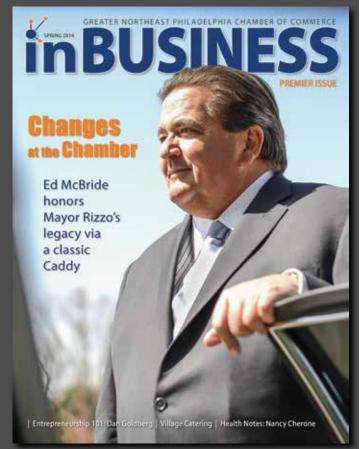
Ed's first response was usually "How can I help". Whether it was a phone call asking for a PECO financial contribution to a charity or a personal request that he serve on the committee to interview candidates for President of the Chamber-that was how Ed McBride would answer. In the over 20 years we served together not once did he decline to help. That help would also include helping individuals and small businesses with issues on their electric service. No matter if it was too small. He always took the time to understand the needs of the PECO customersfamilies in distress and business clients in need of some relief.

Tip O'Neill the former Speaker of the House of United States House of Representatives coined and made famous the phrase that "All politics was local". Ed McBride lived that maxim! He never once asked me whether a person seeking his intervention was a Democrat or Republican. He really didn't care -he just wanted to help.

My initial contact with Ed was when I served in the City Council and he was PECO's representative monitoring legislation in the City Council. There were numerous "lobbyists" around the Chambers of Council but few, except Ed, asked about my family and really seemed to care. His genuine interest was followed up by helping whenever and wherever he could.

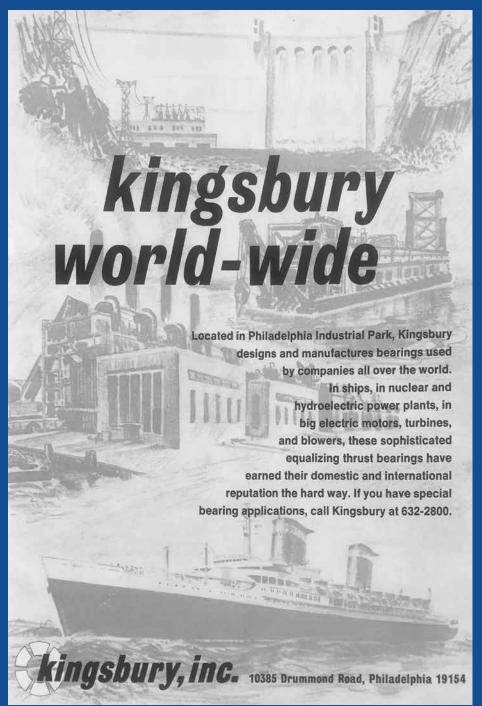
While cordial and personable Ed was never a "push over". When the Chamber Board had tough issues to handle he did not shy away from expressing his position forcefully and most often convincingly! If he felt he was right he did not back down -to the benefit of the Chamber!

We will miss our friend and colleague. Thank you Ed!

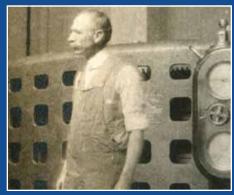


Kingsbury Engineering Bearing Solutions since 1912

By: Pam Henshall, President, Greater Northeast Philadelphia Chamber of Commerce







Dr. Albert Kingsbury

In 1912, Albert Kingsbury installed the first fluid-film thrust bearing on a turbine generator at Pennsylvania Water & Power Company's Holtwood Station and revolutionized the power industry.

At the turn of the 20th century, Holtwood Station on the Susquehanna River near Lancaster, PA was one of the most sophisticated hydroelectric plants of its time. Each of its ten 10,000 kilowatt generators accepted 45 tons of force from the water passing through its turbines. Under these heavy loads, conventional roller bearings could not last more than two months before failing.

Facing financial ruin, the utility was desperate for a solution. Fortunately, an engineering professor and consultant named Albert Kingsbury, anticipating the need for a friction-free bearing capable of handling much heavier loads, was completing tests on his new invention, a pivoted shoe bearing that rested on a film of oil.

Holtwood invited Kingsbury to install his fluid film bearing in one unit as a test. After faltering just once, the bearing performed flawlessly and supported 100 times the load of previous bearings. The other nine generators at Holtwood were eventually retrofitted with Kingsbury bearings and soon power plants around the country followed suit.

Over the decades Kingsbury fluid-film bearings have won recognition in academic and industrial circles, all the while winning over high profile customers including major OEMs, utilities, refineries and the US Navy. Kingsbury's contributions to mechanical engineering have been recognized over the last century with 135 patents since 1915, 60 of which were awarded to Dr. Kingsbury himself. Other awards garnered by Dr. Kingsbury include the Franklin Institute's Elliott Cresson Gold Medal, Philadelphia's John Scott Medal, honorary degrees from Worcester Polytechnic and University of New Hampshire and the Modern Pioneer Award from the National Association of Manufacturing. The company was also presented with the Navy prestigious E award for manufacturing excellence.



Law Offices of Daniel P. McElhatton, P.C.

Daniel P. McElhatton

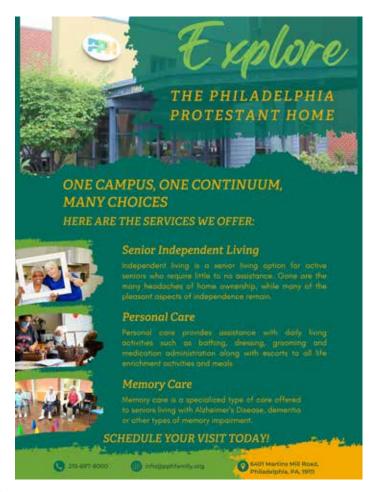
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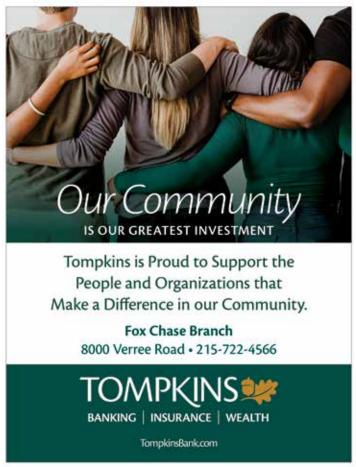
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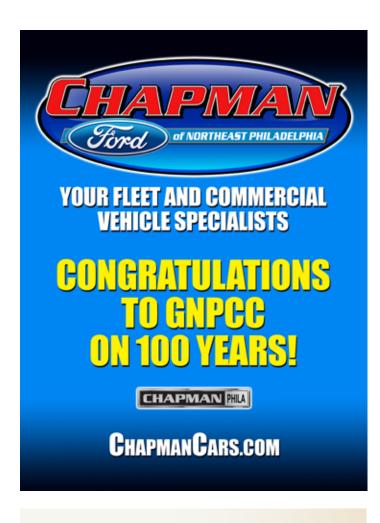
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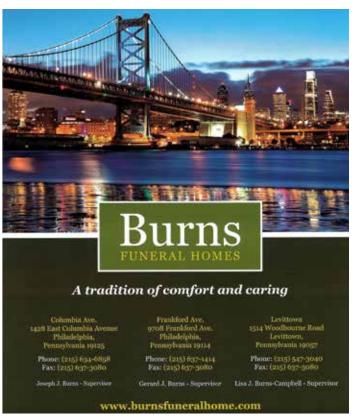












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Source: Marketing91. (2022). History of Advertising. www.marketing91.com

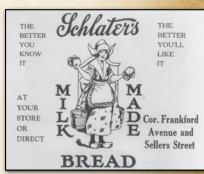


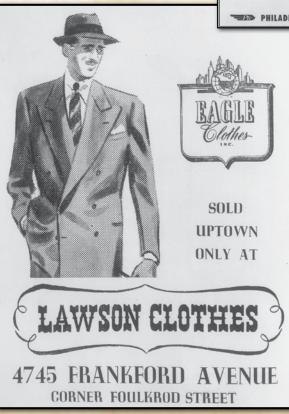
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